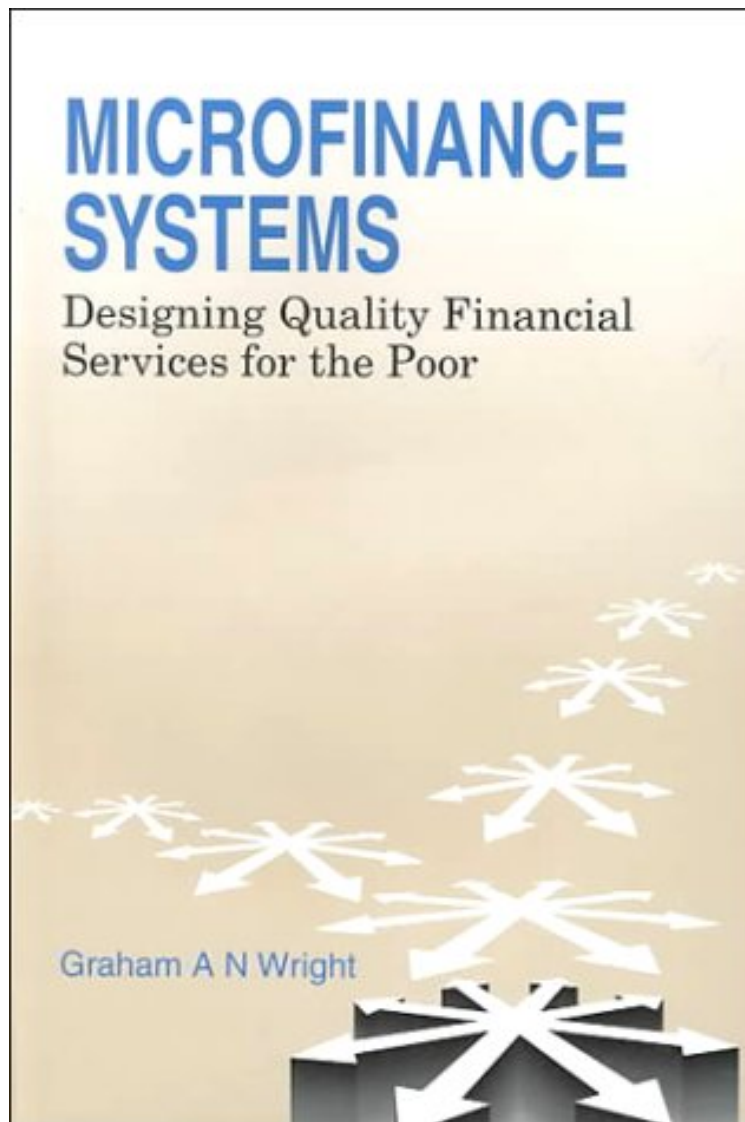


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Micro-Finance Systems: Designing Quality Financial Services for the Poor

Graham Wright

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Graham Wright : Micro-Finance Systems: Designing Quality Financial Services for the Poor before purchasing it in order to gage whether or not it would be worth my time, and all praised Micro-Finance Systems: Designing Quality Financial Services for the Poor:

This book, written at the request of practitioners and donor agencies, draws on the authors research and practical experience in Bangladesh, Philippines and East Africa. The first part outlines cutting edge issues such as how far micro-finance can contribute to reducing poverty and how to recruit, develop and maintain high quality clients. The second part provides a practical guide, and the third and final section has two case studies, detailing how two very different systems were developed.

'Entertaining, informative, and always practical. Graham Wright believes, as I do, that micro-finance has to be learnt from the bottom up -- first by looking at what poor people do for themselves, and then by designing products and delivery systems that help them do it even better. Read this book to understand the approach -- and then go and adapt it to what you find on the ground.' - Stuart Rutherford, micro-finance practitioner and researcher.

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About the Author Graham Wright is now Senior Regional MicroFinance Advisor for the UNDP/DfID-funded MicroSave-Africa program.